# Kontron sets new standards Development | Prototyping | Production | Assembly

Discover the advantages – Get to know us







# The best for our customers: **Electronics**<sup>2</sup>

Under the service brand "Electronics<sup>2</sup>", the companies of the Kontron Group offer a comprehensive range of development and production services as well as innovative products worldwide. The leading electronics service providers united under the umbrella of Kontron AG bundle their expertise and create synergies that offer real added value. The acquisition of KATEK and its subsidiary beflex completes the Group's portfolio. Kontron is now one of the top 5 companies in the European ODM/EMS market.

Kontron stands for innovation and quality, with a vision to redefine the world of electronics and enrich it with advanced technologies and sustainable solutions. Experienced electronics service providers offer a comprehensive range of services from the initial idea to the finished product from a single source. Electronics² stands for this comprehensive range of services along the entire production chain: Kontron covers the entire range - from prototypes to small and medium series to high-volume production, which can be offered in the price-sensitive segment.

Consistent quality management and comprehensive certifications ensure that the highest quality standards are met. In addition, special certifications in the medical, avionics and automotive sectors strengthen the position of Kontron's Electronics<sup>2</sup> range in these sectors.

Our network of manufacturing companies is represented by subsidiaries in Europe and the Americas and partners in Asia. This enables local sites to respond efficiently to the needs of local customers. Flexible structures also enable a local-for-local approach. If necessary, this ensures a rapid response to transport restrictions and trade barriers to ensure smooth delivery.

We set new standards - trust Kontron as your partner.

### **Jochen Gimple**

VP Production Kontron Global



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### - Creating synergies for your projects





# **Electronics**<sup>2</sup> – A strong network for development, production and innovative solutions

- Hardware development of electronic components and devices
- ➤ Software development for automation, communication and visualization
- Mechanical design with state-of-the-art development tools
- Product industrialization from prototype to series production

- > Highest quality manufacturing services
- > Stringent quality and functional testing
- Final assembly of complex assemblies and devices



IoT/Industry 4.0



Mechanical Engineering



Medical Technology



Building Services Technology



**Automotive** 



Environmental Engineering



Office Technology



**Electronics** 



Laboratory Technology



Home Appliance Technology



### Certificates and mandatory norms

We maintain the highest quality standards through consistent quality management and extensive certifications.

Quality is our calling card, and we operate on the basis of a well-internalized, continually audited quality management system. Our ISO 9001:2015 Certification demonstrates our commitment to transparent business operation and thoroughly documented processes across all business segments. We pledge to live up to these values, continually review and develop them, and comply with statutory and administrative obligations at all times.

By virtue of our commitment to the environmental management norm DIN EN ISO 14001, we assume responsibility for ecological conservation. We define targets for sustainable and resource-saving projects and processes.

EN ISO 13485 relates to quality management with respect to development and production of custom components and products for the medical technology sector. Only products certified under ISO 13485 may be marketed in the EU.

IATF 16949, a globally recognized standard for quality management systems in the automotive industry, expands our certification portfolio. It covers all aspects of quality management, including product development, manufacturing and customer service.

All facilities are ISO 9001 certified

- ➤ ISO 13485, ATEX/IECEx beflex electronic GmbH, Germany
- ➤ ISO 14001, Apple MFI Kontron Electronics GmbH, Germany
- > ISO 14001, ISO 13485, UL Kontron Electronics Kft, Hungary
- **▶** ISO 13485, ATEX-DIRECTIVE 2014/34/EU, UL, Apple MFI Kontron Austria GmbH, Austria
- **▶** ISO 14001, ISO/IEC 27001 Kontron d.o.o, Slovenia
- > ISO 13485, ISO 14001 Kontron Europe GmbH, Germany
- > Avionics Maintenance and Repair Organisation, Augsburg Reference: DE.145.0092 Kontron Europe GmbH, Augsburg, Germany
- **>** ISO 14001, IATF 16949, ISO 13485, ISO 50001, ISO 45001 KATEK GmbH, Germany, Hungary and Czech Republic









### Product development

### We make your ideas reality

Our many years of development experience and our technology expertise on state-of-the-art components and procedures guarantee your success. Based on your product specs, we develop and optimize your product and bring it to series maturity.

We are there to support you when you need construction advice, help with generating CAD layouts or defining specifications for components and design. In addition to a wide array of testing methodologies, we develop and manufacture test equipment for electronic validation of your components. Our EMC lab ensures full compliance with the relevant guidelines and regulations throughout the development process.

Our focus lies on these key industry sectors: Mechanical engineering, automation, transport, home appliance technology, building services engineering, environmental engineering, electric mobility, gateways, IoT devices and medical technology.

### **Hardware**

- Product specification
- > Circuit design
- Layout design
- Commissioning

### **Software**

- > Real-time software
- Linux BSPs
- Applications programming
- Web technology

### Mechanics

- Industrial design
- > 2D/3D construction
- Materials
- **>** Tool procurement

### **Product**

### industrialization

- Prototype construction
- > EMC lab
- Declaration of conformity
- Construction of test equipment



### Electronics manufacturing and final assembly

### Quality and precision at every stage of production

As an experienced provider of electronics services, we deliver maximum competence in a wide range of manufacturing procedures. We offer a broad scope of services for your entire component assembly, from circuit board mounting to various soldering processes, application of protective coatings and final assembly.

We are pleased to support you with our technology expertise, develop ideas and solutions for your prototypes and assist you in bringing your product to series maturity. We are the trusted partner at your side.

### Assembly technologies

- > SMT technologies
- THT assembly

### Soldering processes

- > Reflow soldering
- Wave soldering
- Selective soldering

### **Surface protection**

- Coating
- Nano coating
- Potting

### Final assembly

- **>** Electromechanical assemblies
- > System integration
- Box building





### Testing and programming

### Modern technology and maximum quality

All electronics components, modules and systems produced by Kontron are subjected to strict functional and quality testing. For us, secure recognition of potential errors is an absolute prerequisite for optimal produc-

tion quality.



### **Inline inspection** procedures

- > SPI solder paste inspection
- 3D AOI automated optical inspection

### End-of-line testing processes

- > ICT in-circuit test
- > FPT flying probe test
- > FKT function test
- **>** BST boundary scan test
- High-voltage test
- X-ray

### Test equipment development and construction

- > Testing according to customer specification
- Own test infrastructure
- Test software development
- > Hard- and software development

### **Traceability**

- > Traceability on component and process level
- Process data monitoring and archiving

### Special services

- > Prototyping
- Cleanroom production
- Pressfit
- > Cable assembly



### Maintenance and services

### We are optimally equipped

Benefit as a customer from our global supplier network and the advantages of large procurement volumes within the Kontron Group. We are ideally positioned to handle the immense range of requirements, components and production technologies that our customers bring to us.

Our service scope encompasses a wide range of tasks along the entire product lifecycle. Each and every day, we do our best to fulfill your expectations.

»Our SCM and global sourcing teams connect with our suppliers in the closest possible way. Our customer focus and clearly defined delivery channels guarantee efficient supply in normal times but are essential in times of shortage and crisis.«



Thomas Ebner CPO

### **Material management**

- > Kontron global sourcing, worldwide demand consolidation and direct price negotiations with manufacturers
- Direct support of all leading semiconductor manufacturers
- Global network of suppliers
- On-site staff in the most important procurement markets

### **Product lifecycle** management

- > PCN process, EOL monitoring, sourcing, and stocking of discontinued parts
- > Search for and testing of alternative components
- > Connection to silicon experts
- > Long-term storage of components with nitrogen

### **Logistic concepts**

- Consignment stock for a flexible and needsbased supply
- Xanban
- Rolling forecast
- Security stocks

### Repairs service

- > Repair in cases of warranty and services
- Technical support

Electronics <sup>2</sup> – Development, Prototyping, Production, Assembly	beflex	Kontron	Kontron	Kontron	Kontron	Kontron d.o.o.,	KATEK GmbH,	P
	electronic GmbH, Germany	Europe GmbH, Germany	Electronics GmbH, Germany	Electronics Kft, Hungary	Austria GmbH, Austria	Slowenia	Germany, Hungary, Czech Republic	
Development services								
Hardware		V	<b>v</b>		V	V	V	
Layout	<b>✓</b>	<b>✓</b>	<b>✓</b>		<b>✓</b>	<b>✓</b>	V	
Software		V	<b>✓</b>		· ·	· ·	V	
Mechanics		<b>V</b>	<b>V</b>		<b>V</b>	<b>V</b>	V	
Development and construction of test equipment	V	<b>~</b>	<b>✓</b>					
Production services								
SMT assembly	V	<b>✓</b>		V	<b>v</b>	<b>✓</b>	<b>✓</b>	
Number of SMT assembly lines	2	10		5	5	4	12	
Number of Prototype lines	6				1			
Wave soldering Selective soldering	V	V V		V V	V	<b>V</b>	V	
Pressfit				V	V	V		
Cable assembly				•	· ·	· ·	•	
PCB cleaning	V	V		V	<b>✓</b>	<b>✓</b>		
Inline inspection procedures								
SPI solder paste inspection 3D AOI automated optical inspection	V	V		V	V	<i>'</i>	V	
35 Not date mated optical inspection	•	•		•	•	•	•	
Testing process								
ICT in-circuit test	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>V</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	
FBT flying probe test	<b>✓</b>	V					<b>V</b>	
FKT function test	<i>V</i>	V V		<i>'</i>	<i>'</i>	<b>V</b>	V	
BST boundary scan test High-voltage test	<b>'</b>	V	<i>V</i>	V	V	V V	V	
mgn vottage test			•					
Test and quality								
Traceability	· ·	<i>V</i>		· ·	<b>✓</b>	<b>✓</b>	V	
Cleanroom	Class 8				1		Class 2	
X-ray		<b>V</b>			V	<b>✓</b>	<b>✓</b>	
Surface protection							<u> </u>	
Coating		V		V	V	V	V	
Thick-film coating		<b>✓</b>		<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	
Nano coating					· ·	· ·	V	
Grounting		<b>~</b>	<b>V</b>	<b>'</b>	<b>✓</b>	<b>✓</b>	<i>'</i>	
Final Assembly								
System assembly for complex devices and systems	V	V	V		V	V		
Box building	V	V	<i>V</i>	V	V	V	V	
Typical quantities per year				,			,	
Large-scale production (> 100.000)  Medium series (500 – 100.000)		V		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	V		<i>V</i>	
Small series (< 500)	V	V		V	V	<i>V</i>		
Prototyping (< 50)	· ·	V		V	· ·	· ·		

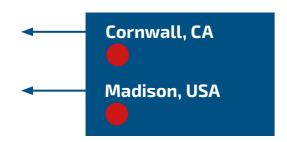
Development, Prototyping,Production, Assembly

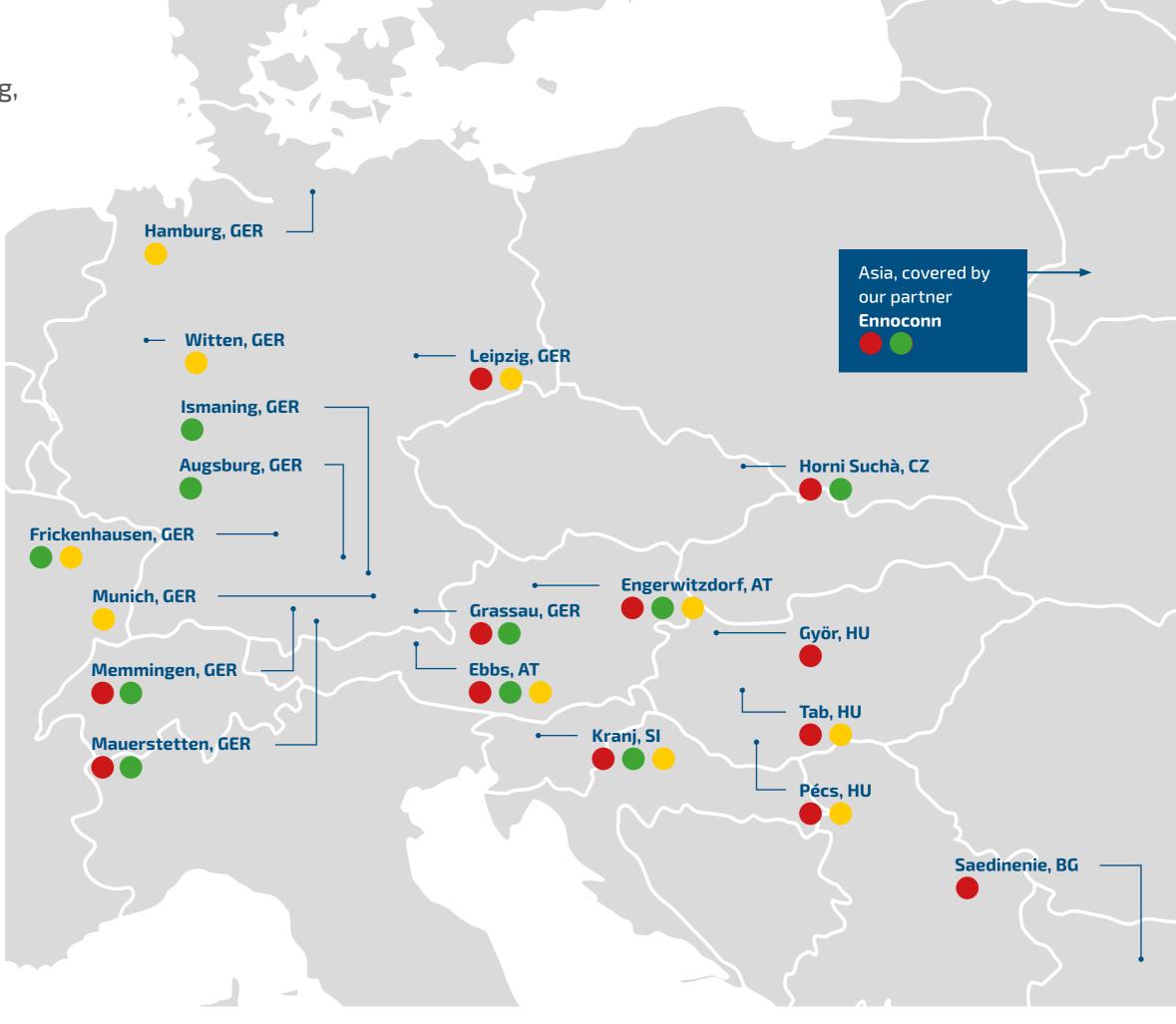
With a strong network of specialized locations, we offer comprehensive solutions from a single source. Discover where and how we can lead your projects to success.

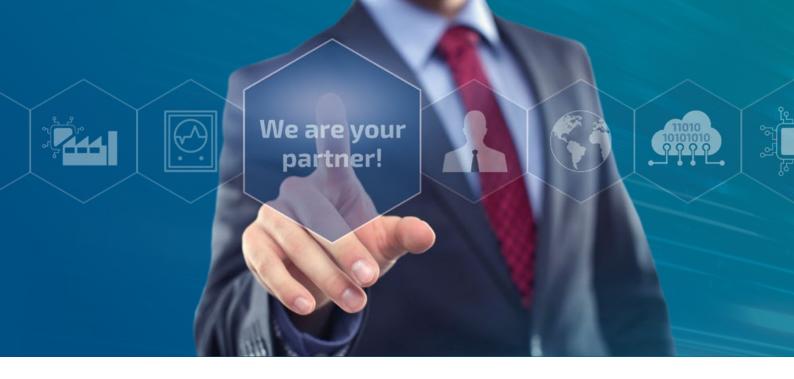
Production

R & D

Prototyping







### **Electronics<sup>2</sup>** – Your advantages at a glance

### **>** Low volume/high mix to very high volume/low mix

As a leading electronics service provider, we cover the entire spectrum – from prototypes to small and medium series through to high-volume series production.

### > Network of electronics service providers

With locations in Europe and America as well as partners in Asia, we are ideally positioned to meet the needs of our customers locally.

### ➤ Active site selection

We will advise you on which location best meets your requirements.

### > Internal second source

We offer maximum supply security in the event of production downtime. Thanks to site-independent redundancy, we are able to ensure resilient production.

### > Lifecycle analysis and management

We use SiliconExpert forecast data to help you determine the optimum time for your new design or redesign.

### Product and cost analysis

Our experts offer solution-oriented advice on how to reduce costs when selecting components and manufacturing processes in order to achieve the best result for you.

### Logistics concepts

Our solutions include consignment stock, Kanban, rolling forecast and safety stock to ensure your continuous supply.

### > Secure supply chains

Take advantage of our global purchasing network. We avoid supply bottlenecks through forward-looking planning and strategic partnerships.

### Consistent quality management and comprehensive certifications

We ensure that the highest quality standards are maintained and that your requirements are always met.

### ➤ One-Stop-Shop for comprehensive solutions

Comprehensive development and manufacturing services as well as standard products, from modules to complete systems. Software from secure operating systems to complex applications. Industry-specific solutions for future markets such as solar energy, eMobility, 5G communication and transportation.

Your Powerhouse for Electronics Solutions.



# »Development and manufacturing are matters of trust. That's what we stand for with our name and reputation – now and in future.«

Speak to us – we are there for you!

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